





Experience, strength and stability you can rely on.



Mitchell Brandtman was established in Australia in 1970 to deliver comprehensive Quantity Surveying and Construction Cost Management services to clients in the construction industry.

Today, with the experience we have gained from over 10 000 projects, we make a difference to the businesses we work with. We offer a fresh perspective and manage financial risks with precision and care, without compromise.



# How we make a difference

# We understand construction and its inherent financial issues.

Our dedicated Financier Services team draws on their collective experience in construction to offer a unique perspective to senior and mezzanine financiers. Our team includes qualified quantity surveyors, project and development managers, engineers and construction programmers who combine their skills to offer a fully integrated service – a real one stop shop.

We are proactive in our approach, and comprehensive and innovative in our advice and support as we meet the needs of projects of all types and sizes throughout Queensland and New South Wales.

"CBA has been using Mitchell Brandtman's
Brisbane office for the past 10 years to undertake
independent cost checks, project audit reports
and progress claim certifications. We have found
them to provide a consistently high level of
professional service with expertise in both
structural and civil projects."

David Clarke

Commonwealth Bank

Risk Management Property Consultancy Qlo



## We customise our services to suit your needs.

Mitchell Brandtman offers financiers four service options. Each option reflects a different level of involvement for our team in your projects.

**Domestic.** This service suits residential and commercial construction projects up to \$1m where the financier's risk is low and the project simply requires an independent, high level review against set criteria.

**Traditional Financier's QS.** This service suits standard developments undertaken by developers with a proven track record, under an arms length fixed price contract arrangement over a reasonable construction period.

**Financier's Project Manager.** This is a tailor-made, proactive, hands-on risk mitigation service that sees us become actively involved in the administration and management of the project. It means we identify risks early and successfully manage any issues that arise.

This service suits projects with:

- a developer who has a limited track record
- an owner builder / related party arrangement
- a fast track or cost plus type contract arrangement
- a purpose built facility, e.g. processing plants, hospitals, laboratories, etc.
- a compressed timeframe
- a complex and/or staged construction
- escalated risks within the loan agreement.

Distressed Projects. Our experienced team of construction experts can provide proactive, comprehensive analysis, advice and innovative solutions for a plethora of complex, distressed project situations. From an independent peer review of a difficult project or situation, through to a full development audit and detailed plan for the management and completion of a distressed project, you can rely on Mitchell Brandtman to get the job done.



# Take advantage of our comprehensive skills and services to maximise the value you receive.

**Developers Risk Package.** This service is designed to address the potential risks associated with the absence of a superintendent, the BCIPA legislation, cost and time overruns and other risk issues that are commonly overlooked or poorly addressed by the development team, particularly on small to medium size projects.

Services include:

- a pre-contract / pre-finance review of draft contract conditions
- preparation of payment certificates required by contract conditions
- preparation of payment schedules required by BCIPA
- assistance in the review and assessment of disputed variations and delay costs.

**Construction Programming.** This service is critical to the delivery of a development and, handled poorly, can impact dramatically on titling and settlement.

Services include:

- preparation of construction programs
- independent reviews and periodic statusing of construction programs
- detailed time to complete assessments.

**Superintendent Services.** In the absence of a superintendent, Mitchell Brandtman can undertake the role, enabling us to become more immersed in and informed about the project, providing you with comfort that the project is being appropriately administered.

Maximising Returns and Managing
Development Assets. Traditional Quantity
Surveying services such as Tax Depreciations,
Replacement Cost Estimates and Sinking
Fund Reports assist developers in optimising
their development returns and managing their
assets. Mitchell Brandtman can provide these
services more efficiently and economically through
information and knowledge gained as the Financier's

"Of the many QS firms the Bank relies on throughout Queensland, Mitchell Brandtman always displays a valuably appreciated consistent and professional approach."

Quantity Surveyor on a development project.

#### **Richard Curtis**

QLD Manager, Construction Risk Development Finance Australia – National Australia Bank

# Feasibility/Concept

**Concept Estimate** 

**Budget Preparation** 

Feasibility Advice

DA Estimate

**Development Programme** 

**Preliminary Estimate** 

**Project Benchmarking** 

Design Options Analysis

# Schematic Design

Pre Finance Advice

Suggested Savings

Life Cycle Costing Procurement Advice

Cost Plan

Risk

**Detailed Estimate** 

Cost Efficiency

With you every step of the way

From concept to completion, and beyond. The choice is yours.

Our skills are diverse and our experience is broad. This means

Mitchell Brandtman has the ability to work with you on a project from concept to completion and beyond, or assist with discrete tasks as demand requires.

We are also ideally positioned to lead, mentor, share knowledge and establish long-term business relationships that will ultimately benefit all of your projects, your team and your business' bottom line.

**Construction Programming** 

Contract

**Price Negotiation** 

**Progress Claim Assessments** 

Cost to Complete Report

Variation Negotiation

Construction

Contract **Progress Certificates** 

**BCIPA/Security of Payment Claims EOT Claims & Delay Costs** 

**Construction Expert Opinion** 

**Construction Dispute Advice** 

Post Construction

Negotiate Final Contract Sum

**Tax Depreciation** 

**Building Asset Management** 

Replacement Cost Estimate Sinking Fund Analysis

#### **Testimonials**

"If you want to get the correct advice on your project make sure you call MB. They always deliver on service, time, and they never let you down."

#### Warwick Whatley

Director Property Finance Queensland, BOS International (Australia) Limited, Capital Finance Australia Limited

"Mitchell Brandtman provides quality cost reports and has approachable and cooperative staff. They are an important part of the management of our risk on construction finance facilities."

#### David Kelly

Head of Property Finance Group, Queensland , Property & Infrastructure, Westpac Institutional Bank

"Mitchell Brandtman's knowledge, experience and understanding of residential aged care projects and the specific contractual matters that relate to them has been invaluable and an asset to our project team."

#### John Byrne

Building Project Manager, Domain Aged Care

"Mitchell Brandtman NSW has a good reputation for providing accurate and timely information and from my experience, take a proactive approach in addressing issues by keeping the bank informed.

They seek to add value to a transaction for the benefit of both borrower and bank."

#### Bruce Boes

Head Of Construction Risk, Property Finance, Westpac Banking Corporation

"I have always found the service provided by Mitchell Brandtman to be of a high standard, with reports provided to us being both timely and accurate. The additional support they provide to us through regular industry-related presentations and training sessions are invaluable."

#### Shari Breen

Business Development Manager, Bankwest Commercial Banking

Value Management Workshop

# veloped Design

Independent Project Review

Development Cash Flow

**Bill of Quantities** 

Protection Pro

Pre Tender Estimate

# Documentation

Pre Finance Review

Trade Packages

**Contract Advice** 

Price Check

#### Financier's Report

Contractor Selection

Tender Assessment

#### Superintendent

Administration

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# Our strength comes from our people



## We have the ability to meet any challenge.

Our team members combine their skills to deliver the very best outcomes for your project. We want to make a difference and get involved. We know to test the boundaries and we always achieve outstanding results. Expect nothing but the very best from the Mitchell Brandtman team.



"When it comes to subdivisions, we're not afraid to think outside the square if it means we'll achieve the best possible result."

**Darryl Bird**, Director – Finance, QLD

"We're well known for our dependability when it comes to aged care projects."

#### Richard Mason,

Director - Finance, QLD

#### Stuart Wearn.

Associate - Cost Planning, QLD





"The details are important to us, this is how we achieve savings across all areas of a project."

#### Shane Brandtman,

Associate - Finance, NSW

"We stay in touch with the market and "...keep you informed and in front."

**David Mitchell**, Director – Construction Expert Opinion, QLD





Maoibh Russell, Director – Asset Management, QLD

"We're a diverse group of people committed to making a difference."

**Andrew Opperman**, Associate – Cost Planning, NSW





**Greg Brandtman**,
Director – Construction, NSW

**Jody Nash**, Associate – Finance, QLD

"Our success in residential projects comes from our ability to work collaboratively to achieve a common goal."

> **Gary Thompson**, Director – Far North QLD



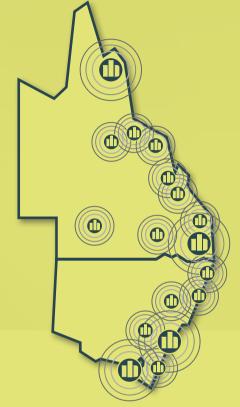
# Your eyes and ears

We're much more than just a partner; we're an integral part of your team.

With a network of regional representatives, Mitchell Brandtman is the financier's eyes and ears throughout Queensland and New South Wales.

Our services are:

- Local. Our local representatives have a thorough understanding of local construction costs. Their role is to liase with the contractor and undertake site inspections and assessments.
- Centralised. All projects are coordinated and all reports are prepared in Brisbane or Sydney.
- Affordable. Travel expenses are minimised due to the locality of our representatives.



# Delivering more than you might expect

## We're proudly leading the way.

Our Financier Services team is committed to providing advice and support that extends well beyond the scope of the project. In fact, we're leading the way in our industry when it comes to sharing our expertise. We:

- publish newsletters on topical industry issues
- host workshops and presentations for financiers and their clients on relevant industry issues such as the market conditions, costs, risk management, etc.
- provide 24 hour online access to your reports, and construction cost and escalation calculators via our 'Mitbrand Online' portal
- share knowledge, such as developer and builder experience reviews and reports
- offer same day quoting and informal advice on general development issues.

# Other Key Services



#### Cost Planning

We provide cost planning services focussed on delivering value and cost efficiency without compromising the design intent.

We challenge the status quo and utilise tools such as Benchmarking, and B.I.M (Building Information Modelling) to deliver a unique, collaborative cost planning service that provides cost certainty.

#### **Tendering**

We can compile and co-ordinate comprehensive tender documentation, assist in the selection of the tender panel and when submitted, undertake a review of tenders to ensure the most appropriate contractor is selected. With a reputation for achieving outstanding outcomes, we can also assist in negotiated contract situations.

#### Procurement and Contracting

We can advise the most suitable project delivery method and assist in the preparation of contract conditions to ensure that project risks are appropriately addressed and clearly assigned.

#### BCIPA – Security of Payment Claims

Security of Payment claims made under the *Building and Construction Industry Payments Act 2004* (BCIPA) impose strict time pressures requiring a team of professionals equipped and ready to respond. Mitchell Brandtman's dedicated Construction Expert Opinion team provides clients with reliable, efficient and accurate solutions to claim preparation and response.

